



Optical

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Introducing the OSI Partner Program

What is the OSI Partner Program?

OPP is an all-inclusive **software technology partnership** program for progressive thinking optical labs designed to achieve maximum return on investment, long term growth and stability, and total customer satisfaction.

How does the OSI Partner Program work?

OPP provides a realistic and extremely methodical approach to replacing existing lab software systems with the OMICS lab management solution. The perfect combination of professional services will ensure your needs are met in all phases of the replacement process from advanced planning to long term care and maintenance. Beginning with an initial on-site evaluation, our OMICS experts will team up with your staff to assess the current state of your existing system, identify all opportunities of risk and improvement, and agree on a realistic approach to align powerful OMICS technology with your particular needs and goals. Improvements are sustained long term with priority customer care and regularly scheduled on-site tune-up's for refresher training, staff mentoring, software support, and routine maintenance.

What results can I expect from the OSI Partner Program?

- A first class professional "partner" relationship
 - Long term software growth and stability
 - Extremely sophisticated software functionality
 - Ultimate software flexibility and control
- Opportunity for cost-cutting productivity and efficiency gains
 - Priority customer care and technical support services
- Regular software updates with new cutting edge technology
- Access to custom development and systems integration services

Why should I choose Optical Software as my *technology partner*?

Partnering with progressive thinking optical companies to collaborate on needs analysis, lab software design, systems integration, replacement solutions, and lab diagnostic reviews is our specialty.

What are my OSI Partner Program "Value Added Services"?

- OMICS Steps 1-4 software modules are provided free of charge.
- You select the user license level your lab requires.
- Receive first-class customer care with priority handling for technical support calls and 2 hour response guarantee during Optical Software's normal business hours. (24/7 emergency service is also available).
- Regularly scheduled on-site training, mentoring, and routine maintenance services are provided by a qualified OMICS representative twice per year.
- Includes all software maintenance with priority release of new versions and service packs for standard OMICS Software modules.
- Includes full access to the Lens Data Subscription Service for complete product availability, technical specifications and OPC/UPC barcodes for all popular North American lens suppliers.
- Receive preferred pricing on all non-standard software products including Direct-Lab Remote Trace & Order software.
- Receive preferred pricing for all additional professional services you may require including custom programming and integration services.
- Flexible monthly, semi-annually, or annual payment options.

* Rules apply to all products and services offered free of charge.

On-site installation, consulting and training is provided free of charge on a limited basis.

Follow-up on-site services are scheduled approximately **every six (6) months**. Travel expense is additional and billed to the customer at cost.

